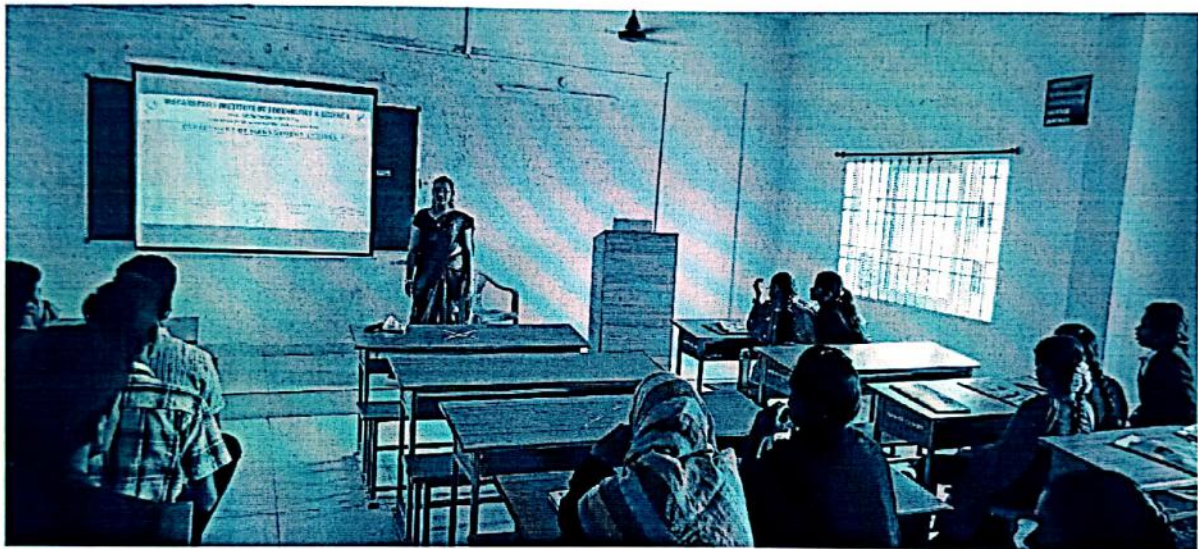




Report on how to survive in corporate world

Surviving and thriving in the corporate world can be challenging, but with the right mindset and strategies, you can navigate your way to success. In this context, an alumni guest session has been organized on 27.06.2024 for I MBA students of MITS College from 10.30AM to 12PM in Udai Pareek lecture hall in South Block (SB 302). Ms. Madhuri, Welfare officer, international clothing company has addressed the students on the topic "how to survive in corporate world".

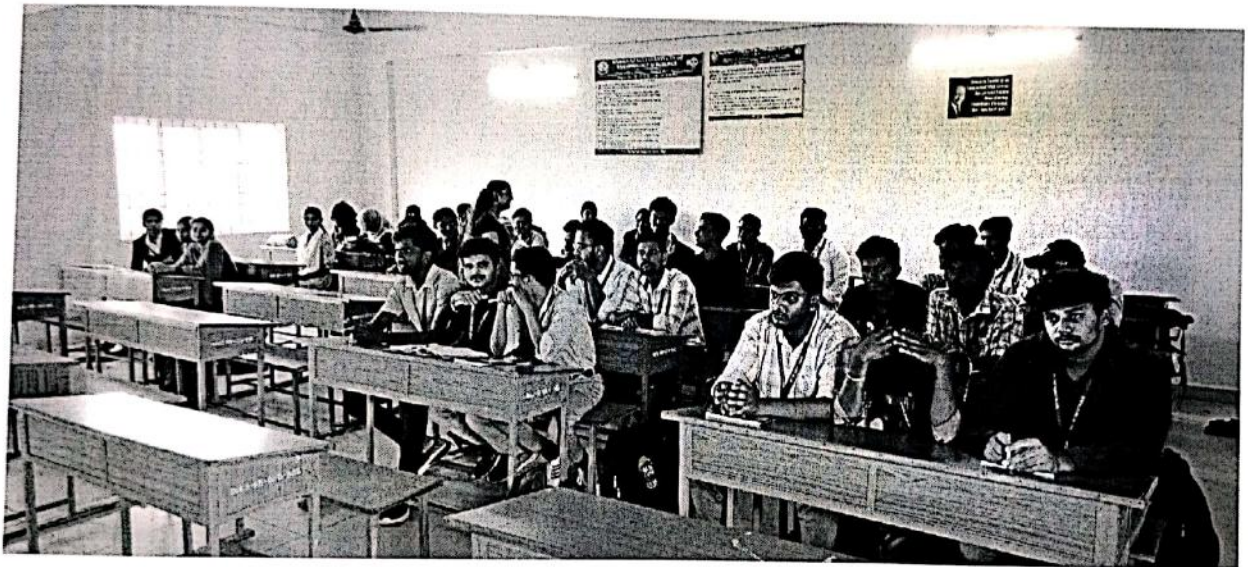
The session started with introducing Ms. Madhuri R, welfare officer to the students by Alumni coordinator Dr. K. Venkateswarlu.



The speaker focussed on different tips to be followed to survive in the corporate world. Some of the tips that are highlighted by speaker are as follows

1. **Build strong relationships:** Networking is crucial in the corporate world. Build relationships with colleagues, supervisors, and other professionals in your field. These relationships can help you navigate the organization, provide support, and open up opportunities for growth.

2. **Develop your skills:** Continuously work on developing your skills and knowledge. Stay up-to-date with industry trends, take on new challenges, and seek out opportunities for learning and growth. Consider taking courses, attending workshops, or pursuing certifications to enhance your skills.
3. **Communicate effectively:** Good communication skills are essential in the corporate world. Be clear, concise, and professional in your written and verbal communication. Listen actively, seek feedback, and ensure that you are understood by others.
4. **Be adaptable:** The corporate world is constantly changing, so it's important to be adaptable and flexible. Embrace change, be open to new ideas, and be willing to take on new responsibilities. Adaptability is a valuable skill that can help you succeed in a dynamic environment.
5. **Manage your time effectively:** Time management is key to success in the corporate world. Prioritize your tasks, set goals, and manage your time efficiently. Use tools like to-do lists, calendars, and task management apps to stay organized and productive.



6. **Seek feedback and learn from it:** Feedback is a valuable tool for growth and development. Seek feedback from colleagues, supervisors, and mentors, and use it to improve your performance. Be open to constructive criticism and use it as an opportunity to learn and grow.

7. Maintain a positive attitude: A positive attitude can go a long way in the corporate world. Stay optimistic, approach challenges with a can-do attitude, and maintain a professional demeanor even in difficult situations. A positive attitude can help you build resilience and overcome obstacles.
8. Take care of yourself: It's important to prioritize self-care and well-being in the corporate world. Make time for activities that help you relax and recharge, such as exercise, hobbies, and spending time with loved ones. Taking care of yourself will help you stay healthy, focused, and motivated.

Nearly 45 students actively listened to the session and improved their knowledge. The students actively interacted with the speaker to their doubts clarified.

The session ended at 12PM with vote of thanks by Dr.K. Venkateswarlu, Assistant Professor, Department of MBA.


Alumni Coordinator - MBA


Head of the Department - MBA

Alumni Relations officer – MITS

MADANAPALLE INSTITUTE OF TECHNOLOGY AND SCIENCE



Alumni Guest lecture on

CAREER OPPORTUNITIES IN AMAZON

NAME OF THE ALUMNI SPEAKER : MS. P. NANDINI
DESIGNATION : SENIOR RISK ANALYST
NAME OF THE ORGANIZATION : AMAZON INDIA PRIVATE LIMITED

Faculty Coordinator: Dr.K.Venkateswarlu ★

Date 22-04-2024

Time : 10:30AM – 12PM

Venue : Udal Pareek hall (SB 302)



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Guest Lecture Report on Career opportunities in Amazon

E commerce industry is one of the fastest growing industries in India and all over the world.. Many e commerce players like Amazon, flipkart, myntra, snapeal and other small players already trying to expand their busienses to a greater extent Due to this, abundant jobs are being generated for various disciplines such as B.Sc, B.Tech, BBA, MBA a few. In this context a alumni guest lecture is arranged for II MBA students about career opportunities in Amazon India pvt ltd.on 22.04.2024 for II MBA students of MITS College from 10.30AM to 12PM in **Udai Pareek** lecture hall in South Block (SB 306). Ms. P. Nandini, Senior risk analyst, Amazon has addressed the students on the topic "**Career opportunities in Amazon**"

The session started with introducing Ms. P.Nandini, Sr. risk analyst, Amazon to the students by Alumni coordinator Dr. K. Venkateswarlu



The session highlighted the growing significance of e commerce and employment opportunities available for MBA students in different e commerce companies. The session discussion led to explaining how e commerce sector has specialized the careers with the help of information technology as a new dimension. The session specially highlighted different jobs available for management students in Amazon both functional and process oriented along with technical skills and soft skills needed for different jobs.

Some of the following jobs in Amazon available are

1. TRMS (transaction Risk Management support system)
2. Process associate
3. Business Intelligence
4. Customer service
5. Editorial writing and content management
6. Data science
7. HR management, Marketing, Finance jobs
8. Legal support team
9. Operations management a few



She guided the students to be active in job portals and also shared her job experience regarding work culture, package and challenges that arise at work place. The speaker highlighted some of the skills to be developed by the students to get the jobs and grow in the jobs . The speaker touched upon basic technical skills, soft skills, learning new skill courses coming into the market that suits to the job requirements, Practicing time management etc.

Nearly 70 students actively listened to the session and improved their knowledge. The students actively interacted with the speaker and enriched their knowledge.

The session ended at 12PM with vote of thanks by Dr.K. Venkateswarlu, Assistant Professor, Department of MBA. Head of the Department Dr.K.^{V.}Geeta Devi and Dr.Kiran Kumar, Alumni Relations officer - MITS thanked the alumni student for enriching the knowledge of students.

K. Venkateswarlu
26/4/24

KV

A. Geeta Devi

MADANAPALLE INSTITUTE OF TECHNOLOGY & SCIENCE



Alumni Guest Lecture on

CAREER OPPORTUNITIES IN BANKING SECTOR FOR MBA STUDENTS

Name of The Alumni speaker

Mr.P.Naveen kumar Reddy

Designation

Assistant Manager -Operations

Name of The organization

Axis Bank ,chittoor

Faculty coordinator : Dr.K.Venkateswarlu

Date: 12-02-2024

Time: 10.30AM-12pm

Venue : Peter F Drucker hall



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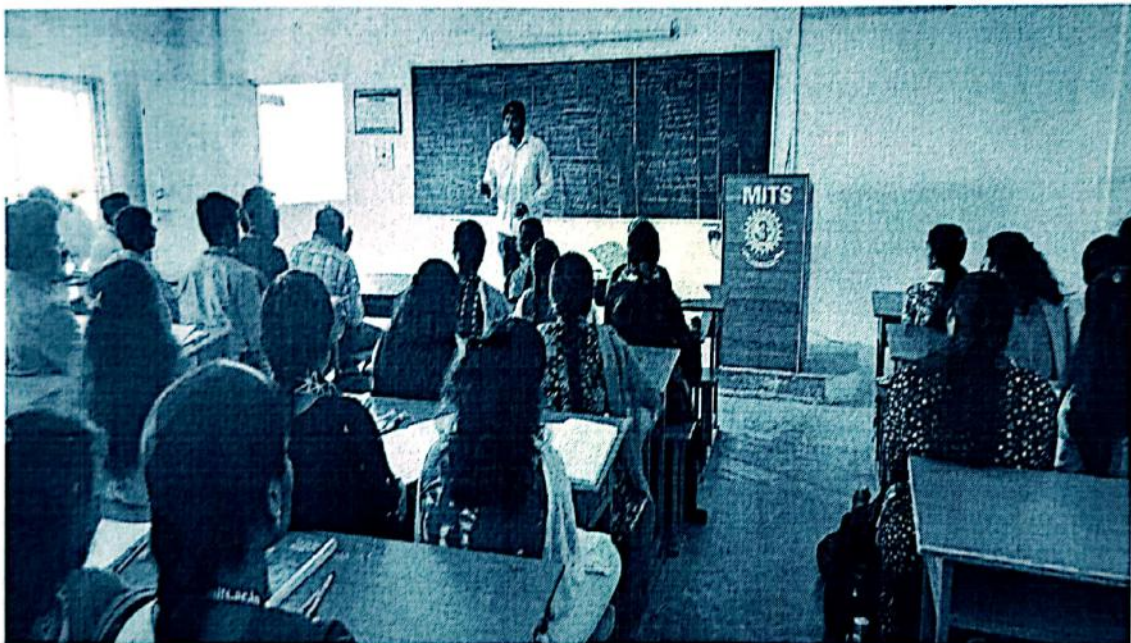
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Report of Guest Lecture on "Career opportunities in Banking Sector for MBA students"

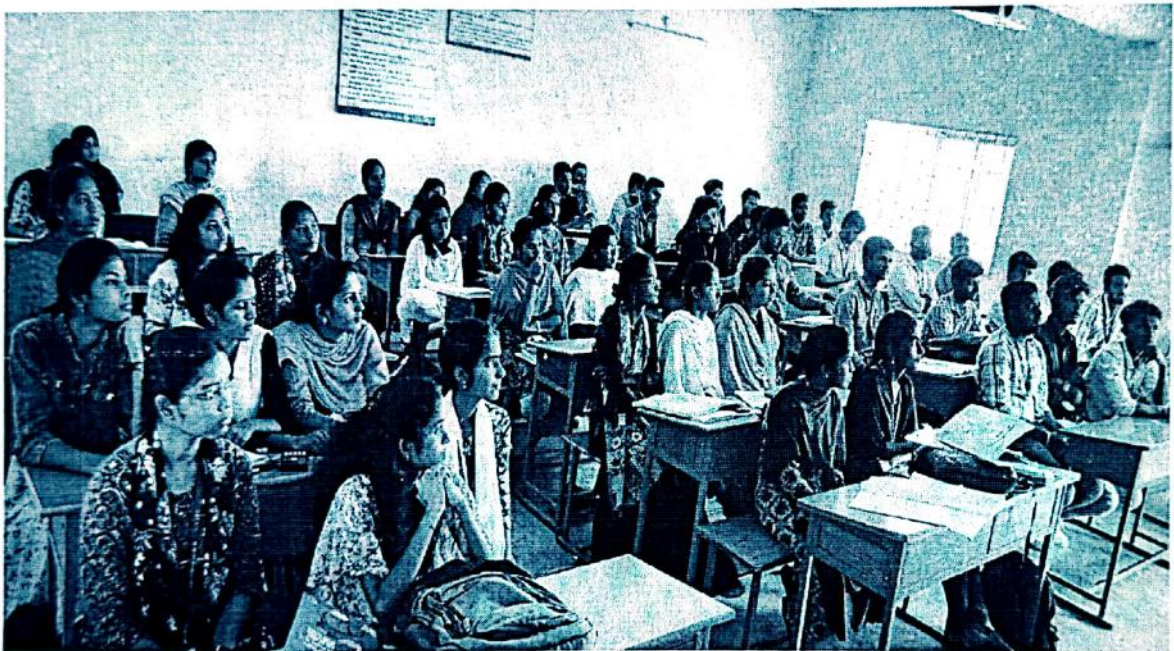
Banking sector in India is seeing a significant growth and change these days. Traditional banking system is upgraded with more innovative technologies to serve the customers. Due to this growth, different types of jobs are emerged in both public sector and as well as private sector. To provide knowledge about banking sector, an alumni guest lecture was arranged on 12.02.2024 for I MBA students of MITS College from 10.30AM to 12PM in Peter F Drucker lecture hall in South Block (SB 305). Mr. P. Naveen Kumar Reddy, Assistant Manager – Operations, Axis Bank, Chittor has addressed the students on the topic "Career opportunities in Banking sector for MBA students"

The session started with introducing Mr. P. Naveen Kumar Reddy, Assistant Manager – Operations to the students by Alumni coordinator Dr. K. Venkateswarlu



The session highlighted the importance of banking sector in a nation's economic growth by regulating the financial policies of the government. Banking sector includes financial institutions such as Public and Private sector commercial banks, and Multinational banks. The discussion led to explaining how banking sector has specialized the careers with the help of information technology as a new dimension.

The emergence of technology-driven new private banks has broadened the scope and range of banking services. The speaker explained how in wide array of fields banks are involved in mutual funds, securitization business credit cards, consumer loans, housing loans, housing loans besides trading in gold and other allied activities. The session also covered on number of opportunities that MBA graduates have in banking sector, pattern of bank exams for private and public sector, number of rounds, tips to follow in final round in the light of current developments that are taking place in Indian economy. The speaker also briefly explained the role of IBPS(Institute of Banking Personnel Selection) in recruitment in public sector banks.



Nearly 65 students actively listened to the session and improved their knowledge. The students actively interacted with the speaker and enriched their knowledge.

The session ended at 12PM with vote of thanks by Dr.K. Venkateswarlu, Assistant Professor, Department of MBA.

K. Venkateswarlu
02/03/2024

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K.V.

MADANAPALLE INSTITUTE OF TECHNOLOGY & SCIENCE



**Alumni Guest Lecture on
TIPS TO BE INSDUSTRY READY**

Name of The alumni speaker : **M.s Karishma**
Designation : **Senior Recruiter HR**
Name of The organization : **Eminence Techno System ,Bangalore**

Faculty coordinator : Dr.K.Venkateswarlu

Date: 01-02-2024

Time: 10.30AM-12pm

Venue : Peter F Drucker hall



Report of Guest Lecture on "Tips to be industry ready"

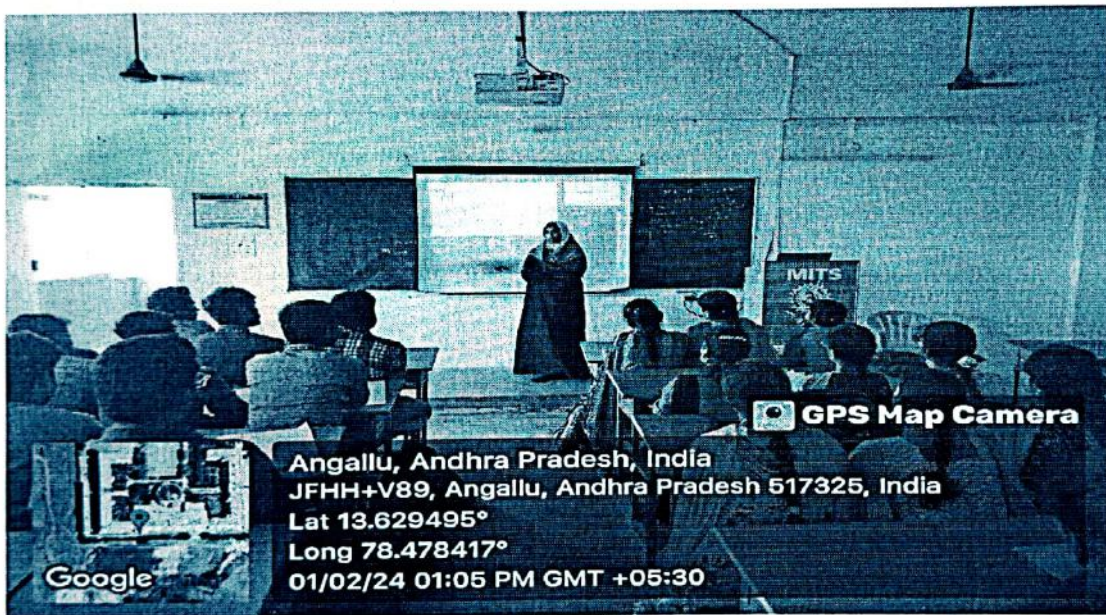
To compete in today's highly competitive job market, it is important for students to be industry ready while appearing for their placement interviews. It is absolutely necessary for everyone to carve a distinct place for oneself in this highly competitive industry. Every organization hires employees that possess technical skills and personal attributes to be able to perform well on the job. Industry readiness means having the right skillset and knowledge to become employed and stay productive in current industries. The talent and skills should not be restricted only to the domain area knowledge but one should also be a multi-tasker and should be familiar with working in virtual teams. In this context, an alumni guest session has been organized on 01.02.2024 for 1 MBA students of MITS College from 10.30AM to 12PM in Peter F Drucker lecture hall in South Block(SB 305). Ms. Karishma, Sr.IT recruiter, Eminent Techno system, Bangalore has addressed the students on the topic "tips to be industry ready".

The session started with introducing Ms. Karishma, Sr. recruiter to the students by Alumni coordinator Dr. K. Venkateswarlu.

The speaker focussed on different areas that are to be developed for getting better employability. The session highlighted various skills needed to be industry ready. The skills are as follows

1. **Hone communication skills:** Interpersonal communication is key in business, which makes most employers value this skill. Communication skills refer to your ability to clearly and concisely convey even complex information.
2. **Resume building skills:** A resume creates the first impression of the candidate. For any application to stand out, the resume must create a crisp to the point.
3. **Practical knowledge:** Every theory that is learnt to be understood in practical terms also. There is always high chances of selection if the candidate is able to implement the practically the theory concepts.
4. **Strategic thinking:** The ability to devise efficient strategies is an inherent part of every management practice. It is essential that MBA graduates can envision short- and long-term goals and plans while reducing the influence of personal bias and emotion. This includes the ability to change the plan, when necessary, effectively.

In addition to the above tips the session also highlighted certain other skills such as time management, developing leadership skills, building professional networks a few.



Nearly 70 students actively listened to the session and improved their knowledge. The students actively interacted with the speaker to their doubts clarified.

The session ended at 12PM with vote of thanks by Dr.K. Venkateswarlu, Assistant Professor, Department of MBA.

K. Venkateswarlu
 03/02/24

Madanapoti
 ALU
 Madanapoti
 ARO - MITS
 officer
 CELL
 (MITS)

4/2/24



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Accenture is a provider of services and solutions in strategy, consulting, digital, technology, and operations areas. The company operates business processes for enterprise functions such as sourcing and procurement, finance and accounting, supply chain, marketing, and sales t

o provide insights about several job opportunities available in companies, an alumni guest lecture is arranged for II MBA students about job opportunities available in Accenture for management students on 22.08.2023 for II MBA students of MITS College from 11.00AM to 12PM in lecture hall in South Block (SB 302). Ms. Jyothi Priyanka, Senior HR recruiter, Accenture has addressed the students on the topic “**Job opportunities in Accenture**”



The session started with introducing Ms. Jyothi Priyanka, HR officer, Accenture to the students by Dr.K.S. Krishna, Assistant Professor of MBA. The session highlighted different job

opportunities available in Accenture and required qualifications, skills and experience to get the jobs. Some of the jobs the speaker highlighted are data analyst, application lead, application developer, finance operations, supply chain, SAP consultant, salesforce jobs, HR service delivery associates, HR service delivery analyst, HR people advisor, HR partner analyst, finance and operations analyst, Digital marketing analyst, marketing engagement analyst, marketing analyst, web developer – digital marketing analyst etc.

The speaker also explained how to apply to Accenture by using career portal available in company website. Along with different types of number of job opportunities that MBA graduates have in Accenture both core as well as non-core, the session also covered number of rounds and as well as tips to be followed.

Nearly 65 students actively listened to the session and improved their knowledge. The students actively interacted with the speaker and enriched their knowledge.

The session ended at 12PM with vote of thanks by Dr.K.S. Krishna , Assistant Professor, Department of MBA.


Dr. K. Venkatesh
Alumni Coordinator


Head of the Department


Alumni Relations officer - MITS